

To Whom It May Concern:

In the mid 1990's SLR utilized several of the major area waste disposal companies for disposal and hauling of roofing debris. It was our experience that most of the dumpster services were unreliable for our type of business, the reroofing of commercial buildings. Our business is very difficult to service much of the year because scheduling is highly unpredictable due to weather and other factors. Some days we may not need any service and then suddenly, with very little notice, we may need two to five rolloff containers emptied each day on a single job for several days in a row. During busy seasons we may have several jobs going at once with those types of demands. And those jobs may not be in close proximity of each other. Late pickups will many times shut down a job and can be extremely costly.

The unreliable service that we got at that time from the major waste disposal companies forced SLR to purchase our own rolloff truck and 30 yard dumpsters in order to have more control and assure more dependable service. That solution worked well for many years for us. As time went on we had several challenges that came up regarding servicing our own jobs. Our equipment was getting old and would be in need of replacement at some point. Also, we found that our capacity was stretched thin during busy times and our equipment and personnel would sometimes sit idle during slow times. It was clear that as we grew we would have to make a larger commitment of equipment and personnel in order to keep up.

A few years ago Sandra McGlothlin approached me about Empire Disposal providing disposal services for us. I was very skeptical at first and told Sandra about our history with disposal companies. Sandra assured me that she had a unique understanding of our business and promised to be able to service our needs. After several discussions with Sandra we decided to give their service a try. I must say that Empire has lived up to their promises and have exceeded our expectations throughout the time that we have used them. We have had some extremely busy times and Empire has always taken the "service first" approach. Wayne Wooten, who handles our account, does an exceptional job and always makes himself available to make sure that our needs are met.

I would highly recommend Empire Disposal to anyone that may have waste disposal needs.

Sincerely,

Rondi W. Perry
Vice President/Partner
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